- DR. GERSTEIN: Thank you. And, again, I appreciate the
- 2 opportunity. Again, thank you to the Commission members, to the
- 3 Chair for this opportunity to present some of the material that
- 4 we have included in our report subsequent to the previous
- 5 meeting. CASINO GAMBLING, PARI-MUTUEL GAMBLING, AND SOCIAL AND
- 6 ECONOMIC IMPACTS.
- 7 DR. GERSTEIN: As you know, the last meeting we really
- 8 went pretty comprehensively through the contents of the report.
- 9 And I don't intend to try and rehash that, particularly because
- 10 the time is short, and we have been asked to focus on a few
- 11 dimensions on the report in particular.
- I did bring a few slides. And I can project these on
- 13 the overhead, although they're not particularly critical.
- 14 Indeed, maybe I should just run through most of my talk without
- 15 them.
- 16 CHAIRPERSON JAMES: The slides may be helpful, but
- 17 would you like someone to put them up for you?
- DR. GERSTEIN: The first thing I'd just like to do is
- 19 indicate that we have completed work with a substantial crew of
- 20 people. And I have listed them again just as an acknowledgement
- 21 of the extent of dedication that people have shown in this
- 22 project over the course of time.
- I particularly want to point to Henrick Harwood, my
- 24 colleague with whom I worked a number of years ago at the
- 25 National Research Council. Rick subsequently was in the Office
- 26 for National Drug Control Policy, with which I think the Chair is
- 27 a little bit familiar, and has been at The Lewin Group for

- 1 six-seven years, eight years now. He is an economist and is
- 2 largely responsible for the development of the economic analysis
- 3 in Chapter 3 of the report.
- The things that we have been asked to address today,
- 5 namely the gambling casinos and horse race, horse tracks, in
- 6 particular, are addressed to a couple of points in the reports,
- 7 although we have tried throughout to focus on the individuals who
- 8 gamble, making the venues somewhat secondary to the problem of
- 9 pathological gambling.
- Nonetheless, it is very clear that if you look at the
- 11 changes over time since the last report, which I have vacillated
- 12 between calling the time of the previous national survey, 1974
- and 1975 simply because the survey took place in 1975 but when
- 14 asking people about the past year, which is an important point
- 15 for gambling participation, it always referred them to calendar
- 16 1974.
- 17 What we see in comparing these two points in time are
- 18 some pretty substantial differences. The first and major
- 19 difference is simply that the experience of gambling has become
- 20 much more widespread in the population, as represented by the
- 21 fact that one out of three of the people who were interviewed and
- 22 represented in the previous survey said they had never gambled in
- 23 their lifetime and that number has dropped to one out of seven.
- 24 That's a pretty substantial change in a behavior over this span
- 25 of time.
- And, secondly, perhaps as indicative is that when you
- 27 look at the extent of spending as a percentage of personal

- income, -- and this is a figure that is presented particularly in
- 2 Eugene Christensen's and Will Cummings' and Sebastian Sinclair's
- 3 work -- that percentage has increased by about two and a half
- 4 times in this period as a percentage of income, which, of course,
- 5 has also itself changed and increased to some extent; and,
- 6 whereas, in the 1974 era, the total amount that people spent
- 7 gambling -- now, this I should stipulate is on legal wagering.
- 8 And there is a whole other conversation about illegal wagering,
- 9 which, by and large, the experts, such as Eugene Christensen,
- 10 view as a small part of the overall picture, a declining part.
- But legal wagering has basically increased from.3
- 12 percent to.75 percent of personal income in this period. That's
- 13 a jump of two and a half. And it's an indication that
- 14 population-wide, just as fewer people are not gambling, those who
- 15 are gambling are also spending more of their money on gambling
- 16 activities.
- 17 There is a substantial change over time, however, in
- 18 the nature of gambling, in addition to these changes in
- 19 participation and the amount spent. And that's represented by
- 20 the fact that both lotteries and casinos have become more the
- 21 standard and the norm.
- 22 Would you put up that next picture? It really
- 23 illustrates this point most effectively. The blue lines on this
- 24 chart; that is, the blue bars, representing 1975, if you look at
- 25 that distribution, it's clear that, even in 1975, when there were
- 26 fewer lottery states but still 13, as I remember, lottery was
- 27 clearly the most prominent form of gambling. But second to that

- was bingo; third, horse-racing; and casinos, fourth, when we look
- 2 at people saying what kind of gambling they had engaged in in
- 3 the past year.
- 4 And the picture has really changed dramatically.
- 5 Looking at the purple lines, lottery play is, of course, a far
- 6 more substantial part of the population's behavior now. It's
- 7 basically doubled in terms of past year participation.
- 8 Casino play has also doubled; whereas, bingo and
- 9 horse-racing -- and I should note that in the report of the 1975
- 10 survey, horse-racing was referred to as the American pastime as
- 11 far as gambling is concerned. Clearly that pastime has not been
- 12 sustained relative to these other forms of gambling over the
- 13 course of the past 25 years.
- The final point is that when we look at these numbers,
- 15 we find that the reduction in pari-mutuel betting has brought its
- 16 participation rate in the population down to about 18 percent.
- 17 That is, one in 12 people bet off track or on track. And that's
- 18 as compared to about one-fourth of people who have gone to a
- 19 casino and about half of the people bought a lottery ticket in
- 20 the past year. And, as I said, this really represents a
- 21 substantial change over time in the position of the racing
- 22 industry and its relationship to gambling.
- I'd like to rehearse again, as you're familiar, as the
- 24 Commission members are familiar, with from the report, the
- 25 typology of lifetime gambling behavior.
- As you know, we had previously simply identified these
- 27 different categories. We have not changed what the definitions

- 1 are. We have simply given them labels that correspond to the
- 2 kind of language people use to define these behaviors, what had
- 3 previously been called Type A, what it meant before, and what it
- 4 means now as someone who is not a gambler, somebody who has not
- 5 gambled in their lifetime.
- We refer to a low-risk gambler; that is, people who
- 7 either had never lost an appreciable sum of money or who had done
- 8 so but in reviewing the series of questions on the DSM-IV-based
- 9 gambling screen didn't subscribe to or affirm a single problem in
- 10 their lifetime. And we refer to these as a low-risk group.
- 11 Obviously some of them are at lower risk than others.
- 12 Someone who has only been gambling for a year or two and has no
- 13 problems, has sort of not quite the track record of gambling
- 14 without problems as someone who has been gambling for 30 or 40
- 15 years and affirms no problems.
- Nonetheless, in epidemiologic terms, this looks like a
- 17 low-risk group; that it is engaging in a behavior and doesn't
- 18 report that the behavior is yielding problems.
- 19 Type C, which is a group that in DSM-IV comes at us
- 20 with one or two problems. We refer to this as an at-risk group.
- 21 Again, this is sort of a standard epidemiologic term when you
- 22 refer to a risk group, one in which you think there is an
- 23 appreciable difference between a group where there is very little
- 24 likelihood, at least in the immediate term, of seeing the problem
- of reference arise and one in which there is some track record.
- 26 And so there is some sense that a little more attention
- 27 ought to be paid to people who fall into this group, that it does

- 1 represent a category that's a little different from the other.
- 2 And in general terms, as we'll see in a moment, this is a much
- 3 smaller group than the low risk and a somewhat larger group than
- 4 the others we have identified.
- 5 This group has had various terms in different
- 6 nosologies. And I think it's called a transitional group. In
- 7 some people's language, there's really no fixed label to be used.
- 8 The one we use here is the most general term that epidemiologists
- 9 use for categories like this.
- The term that's the problem in "pathological gambler"
- 11 we have assigned here, there's really little controversy in a
- 12 sense about the term "pathological gambler" because it's an exact
- 13 transcription from the DSM-IV criteria. It is the term that is
- 14 widely used clinically, and it is the category in which most of
- 15 our evidence indicates high rates of all of the sorts of problems
- 16 that clinically are identified with pathological gambler.
- 17 As you know, the term "problem gambler" is used a lot.
- 18 And it's a term that doesn't have quite the extent of agreement
- 19 about how it should be defined. We restricted that term here to
- 20 individuals who show three or four lifetime DSM-IV criteria. I'd
- 21 make the point because it's been made to us a number of times by
- 22 the people who are instrumental in development of those criteria
- 23 that they felt that the category of individuals who report for a
- 24 lifetime DSM-IV criteria are really indistinguishable from
- 25 pathological gamblers.
- 26 So in some sense, this is kind of a shading between
- 27 those who clearly are in the kind of trouble that people go to to

- 1 require clinical treatment for or at least that most people who
- 2 go to clinical treatment belong in and those who are at a
- 3 somewhat lower level. I am not sure what else it makes sense to
- 4 call it.
- 5 But since the term "problem gambler" again is widely
- 6 used in the literature and has been used by other researchers
- 7 specifically to this point; that is, to identify people with
- 8 three or four criteria, we use this term here as well.
- 9 We can go on to the next one as well. This is the
- 10 distribution of these categories. And, as the Commission asked
- 11 us to do previously, as you know from the beginning of the
- 12 discussion about the patron survey, I've pretty much maintained
- 13 that the purpose of it was as a supplement to the telephone
- 14 survey.
- 15 And in that sense, finding the way in which it made the
- 16 most sense from a statistical point of view, to combine the two
- 17 is what we finally achieved here. It's that combinatorial
- 18 approach as defined in the report.
- 19 And I'm certainly happy to discuss that further,
- 20 although I should note that the statistician most responsible for
- 21 it, with whom I did work very closely, happens to be on his
- 22 vacation at this point. So we do have a clear record, and I do
- 23 know what he did.
- 24 The combined group, of course, yields a larger number
- 25 of individuals in both the problem and pathological categories.
- 26 And that was kind of the principal point, to be able to kick the

- 1 numbers of people up so that we could analyze them a little more
- 2 effectively.
- What we found when we made that combination, the
- 4 non-gambler group was not affected because, of course, the patron
- 5 survey had virtually no non-gamblers in it, to begin with, being
- 6 collected at places where people go, largely for the purpose of
- 7 gambling. There were three. And that's testimony to the fact
- 8 that when we sample people, it was not at gaming tables or
- 9 equivalent but as they walked past. And some people were simply
- 10 there with others and themselves gambling in the past year.
- We do get that one in seven as, therefore, the
- 12 continued portion of non-gamblers. The low-risk group is
- 13 virtually the same after this adjustment, which is not
- 14 surprising. That is, about three-fourths of the population are
- 15 low-risk gamblers by the definitions that we have used and the
- 16 instrumentation that we have used.
- 17 The at-risk group is about the same size. That is,
- 18 it's not statistically distinguishable. It is a little bit
- 19 smaller when you look at the bare number. It still runs about
- 20 7.7 percent.
- 21 And I've translated these. I couldn't quite get these
- 22 to fit in the table. So I simply put them at the bottom. You
- 23 translate these into numbers. The 14.4 percent translates to 29
- 24 million non-gamblers, 148 million low-risk gamblers, and about
- 25 one-tenth that number. Now it says an at-risk group. And,
- 26 specifically, we mean at-risk with problem gambling.

- Obviously if you look at these ratios that exist, which
- 2 is one of transition and possibly transition out of as well as
- 3 possibly transition into, it's a little difficult to know because
- 4 the group is quite heterogeneous.
- 5 That group of 12 million is substantially larger than
- 6 the 3 million or so who fall into that problem gambling category,
- 7 which is one and a half percent of the adult population.
- 8 The 1.2 percent who in the combined survey are
- 9 estimated to be pathological gamblers, I just note that that 1.2
- 10 percent is a higher figure by a just barely statistically
- 11 significant amount than what the telephone survey alone yielded.
- 12 And I continue to believe that the combined estimate is
- 13 the best one. It was, I repeat, the point of doing the patron
- 14 survey to enable us to bring these numbers up so that we had
- 15 enough individuals that we could feel more confident about the
- 16 reliability of the statistics.
- 17 So those numbers are what we feel is the best estimate.
- 18 They are not dissimilar to numbers that people in other surveys,
- 19 obviously not at a national level but at a state level, have come
- 20 up with when they abrogate across and try and extrapolate to the
- 21 national estimate.
- 22 The other place in the report -- and here I just want
- 23 to point to a couple of points that are pertinent to the
- 24 questions that we've been asked to look on today, and that has to
- 25 do with racetracks and casinos.
- In looking at our community case studies, we did find
- 27 pretty clear evidence in many of these that there was outright

- 1 competition between for the gambler dollar, between racetracks
- 2 and casinos. And this is specifically in the testimony that when
- 3 casinos opened in proximity, racetracks had a tough time
- 4 maintaining their business operation. And in that sense, we're
- 5 not just looking at disparate phenomena. We do appear to be
- 6 looking at populations that are making choices.
- 7 The other points on this slide are all ones that we
- 8 discussed last time having to do with the impact of casinos on
- 9 local areas. And these are all points that correspond in the
- 10 community studies to the statistical results to the extent that
- 11 the statistics and the community studies were able to speak to
- 12 the same issues.
- 13 This is just a reminder of how the community case
- 14 studies were carried out. And we can go on to the next one.
- In the statistical database, we analyzed the effect of
- 16 community opening. And, as you may recall, what we found is that
- 17 the indicators of bankruptcies, which were derived directly from
- 18 data out of the Administrative Office of the United States
- 19 Courts, where bankruptcies are filed, the several health
- 20 indicators that were useable and rates of violent crime, as these
- 21 are measured, that's what we think of as, of course, predatory or
- 22 street crimes were not changed.
- We could not analyze simply because the national
- 24 statistical data collection system for nonviolent crimes. That
- 25 is principally what we think of as white collar crimes,
- 26 embezzlement, fraud. These rates are simply not in a condition

- 1 that one can do this kind of comparison without a substantially
- 2 greater investment in working with these sites to get the data.
- The FBI uniform crimes report focuses on violent crime.
- 4 It's a voluntary reporting system. And it's very well-ascribed
- 5 to on that level. I think that's nearly the end of this set of
- 6 pieces. Again, this is the methods one might share, again, I've
- 7 described previously.
- At this point, I'd like to turn over the discussion to
- 9 my colleague, Rick Harwood. We have analyzed the data from the
- 10 survey and this report from the combined survey, although I
- 11 believe we used the combined survey the last time but this time
- 12 were able to use the data fully weighted. And I'd ask Rick to
- 13 describe the results for you.